

37 of the best quotes for  
people-focused organizations



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“The most important thing in communication is hearing what isn't said.”

– Peter Drucker





# THE HUFFINGTON POST



“The current male-dominated model of success – which equates success with burnout, sleep deprivation, and driving yourself into the ground – isn’t working for women, and it’s not working for men, either.”

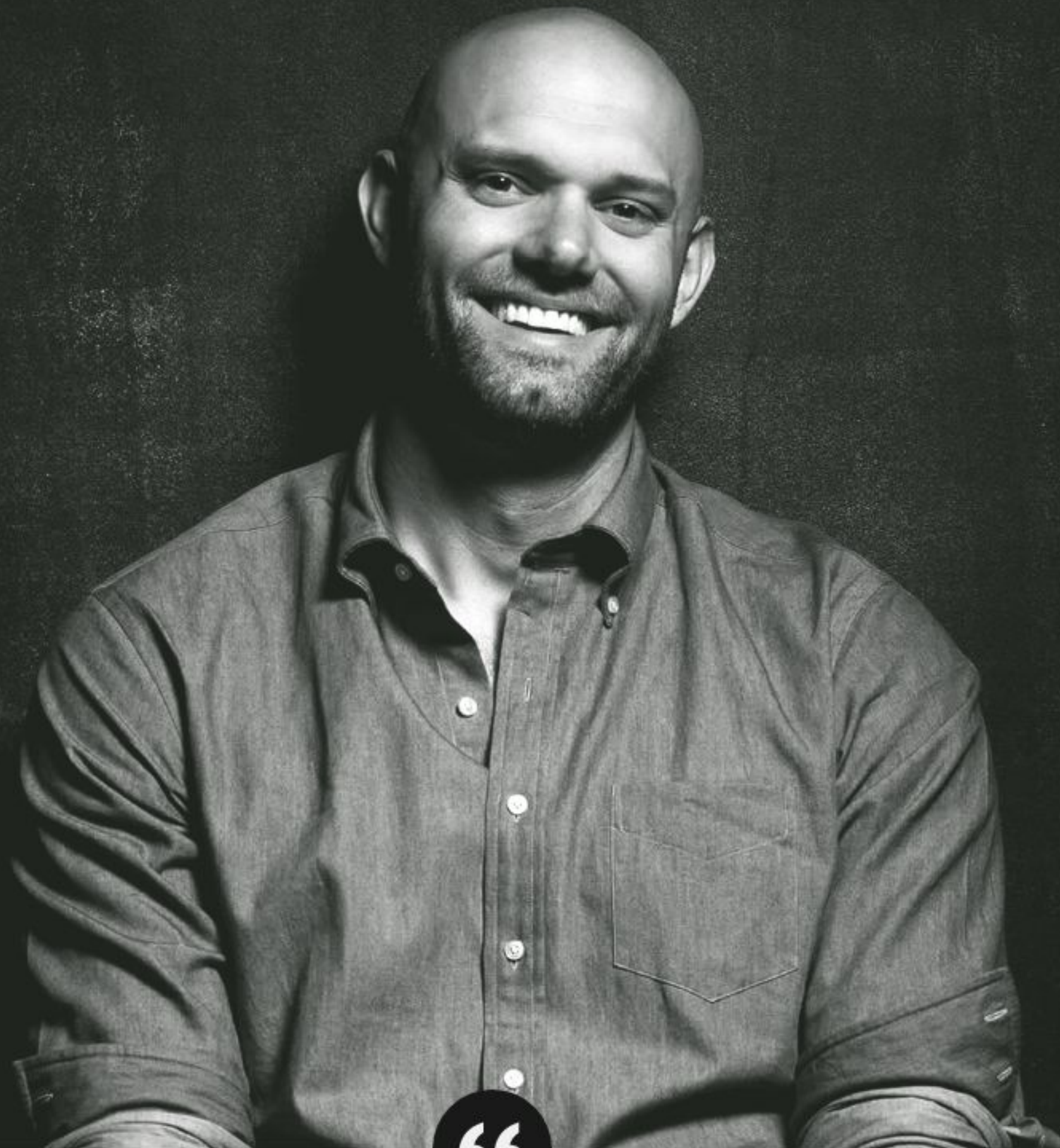
– Arianna Huffington



“Engagement is a fundamental human need. It is a power that resides in most people, waiting to be unlocked. People want to be engaged in what they do. If employers build the foundation, employees will do the rest.”

– Dr. Tracy M. Maylett, *CEO DecisionWise*





“Keep ignoring feedback and life will keep teaching you the same lesson”

– James Clear

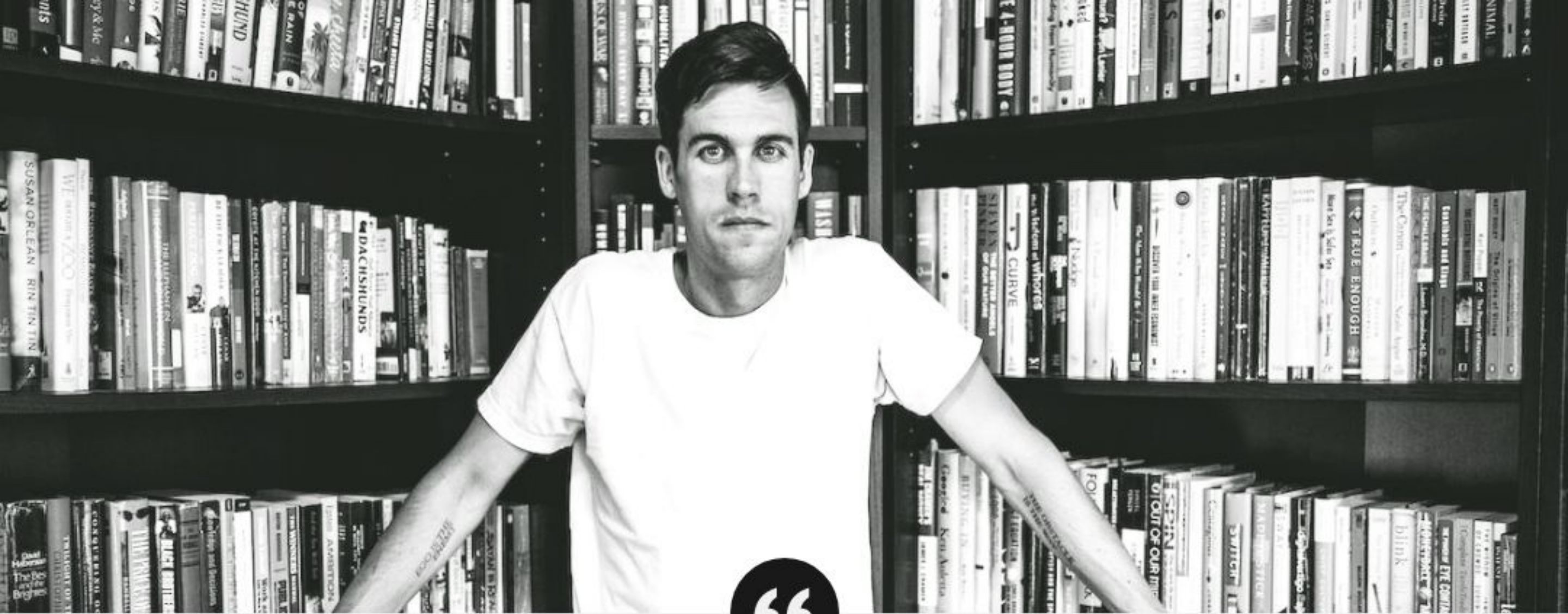




“I have a theory that burnout is about resentment. And you beat it by knowing what it is you’re giving up that makes you resentful.”

– Marissa Mayer

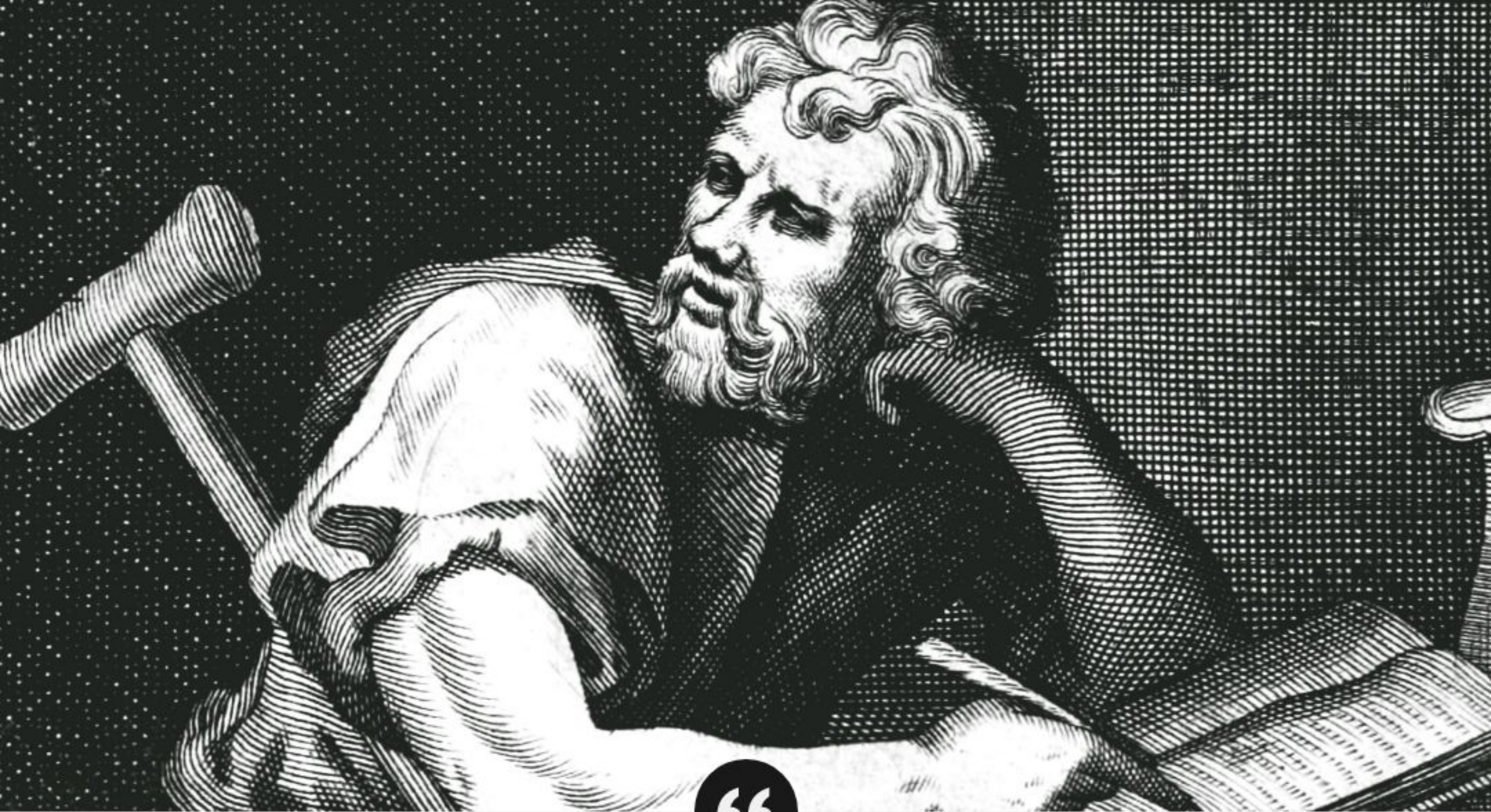




“One might say that the ability to evaluate one’s own ability is the most important skill of all. Without it, improvement is impossible. And certainly, ego makes it difficult every step of the way. It is certainly more pleasurable to focus on our talents and strengths, but where does that get us? Arrogance and self-absorption inhibit growth. So does fantasy and ‘vision.’”

– Ryan Holiday, *Ego is the Enemy*





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“If anyone tells you that a certain person speaks ill of you, do not make excuses about what is said of you but answer, ‘He was ignorant of my other faults, else he would not have mentioned these alone.’”

– Epictetus





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“Nonverbal communication is an elaborate secret code that is written nowhere, known by none, and understood by all.”

– Edward Sapir





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“Examine what is said and not who speaks.”

– African Proverb



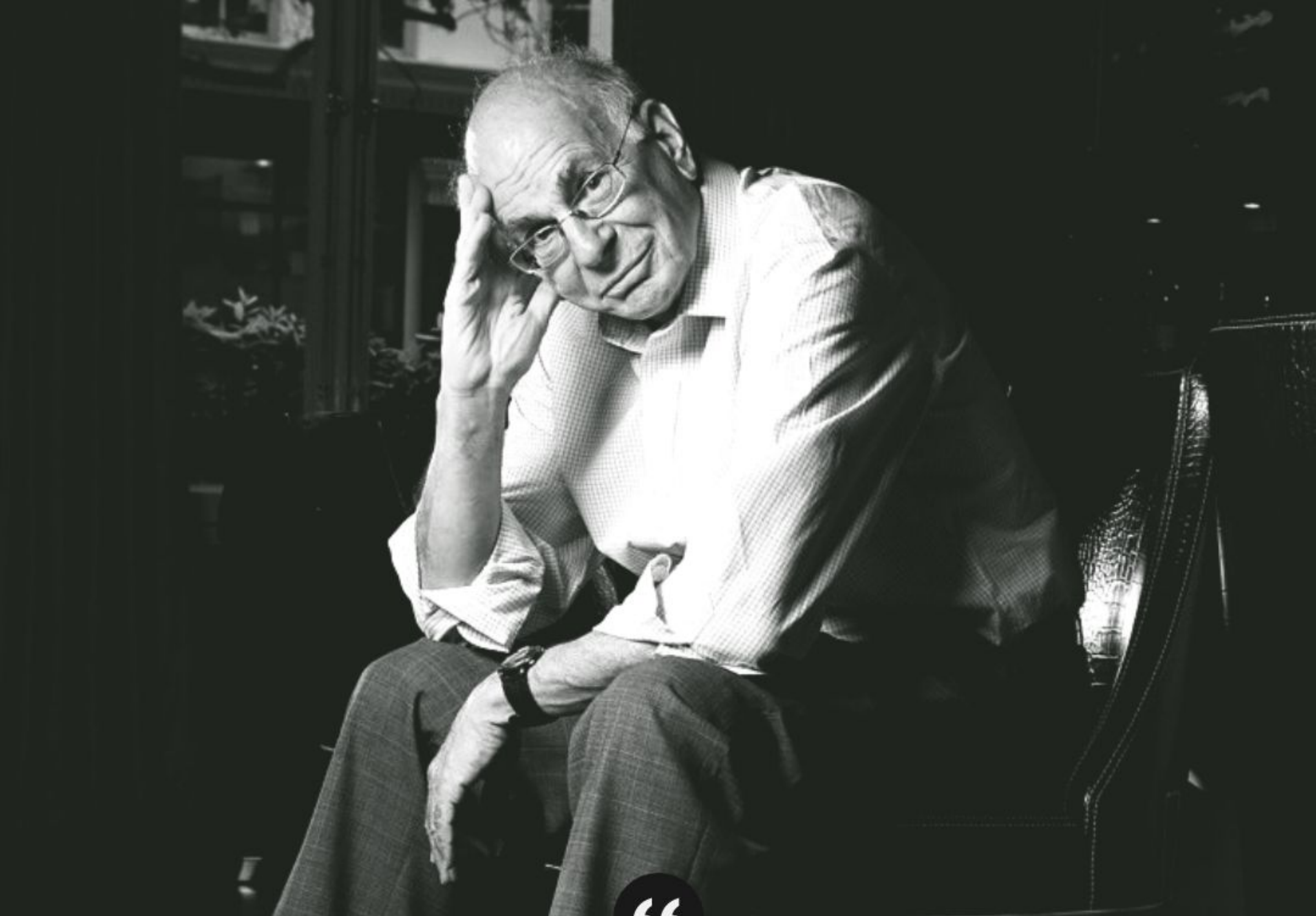


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“Excellent firms don’t believe in excellence – only in constant improvement and constant change.”

– Tom Peters





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“True intuitive expertise is learned from prolonged experience with good feedback on mistakes.”

– Daniel Kahneman



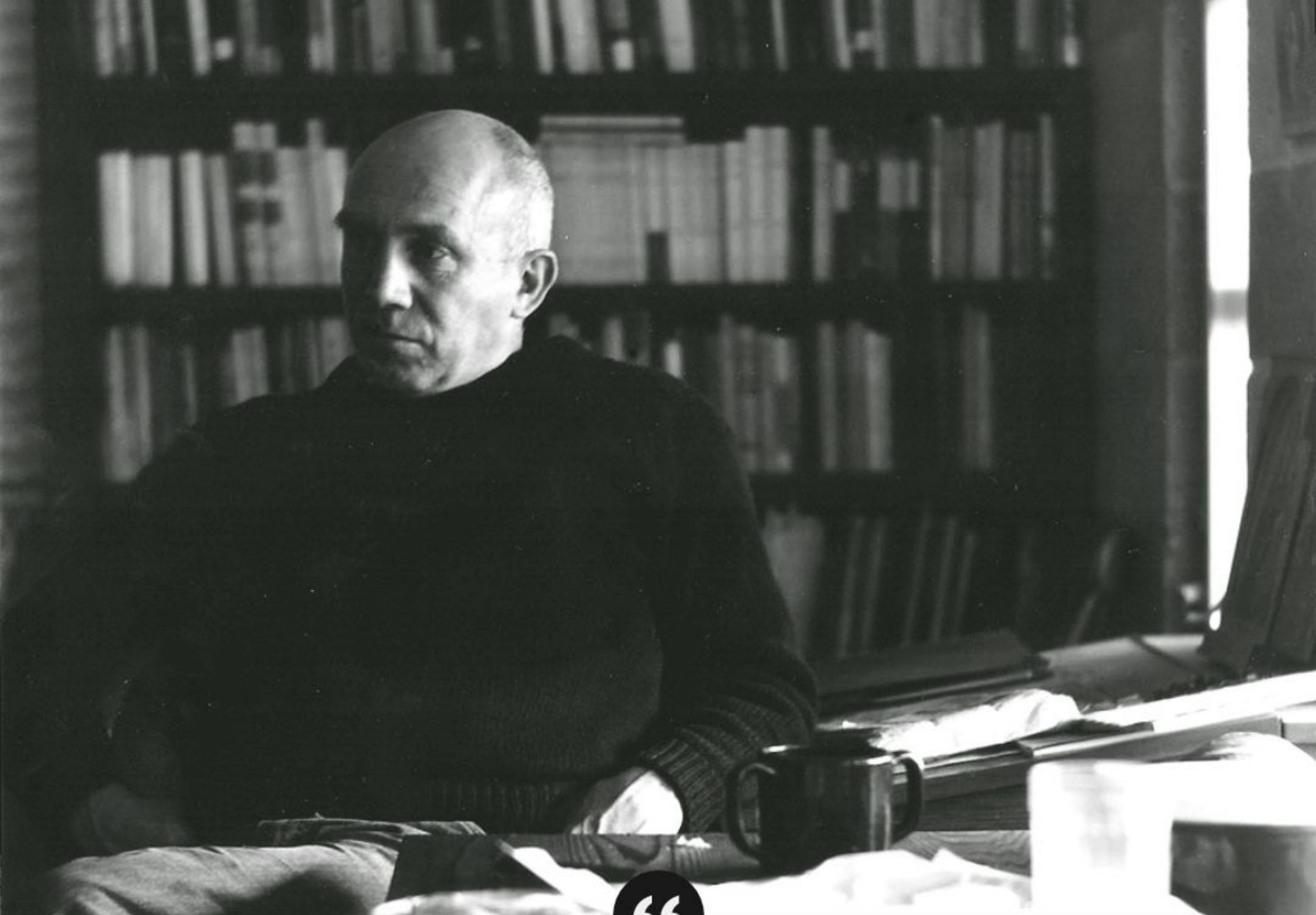


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“Self-confidence is very important. But without compassion and humility, it's just arrogance”

– Anonymous





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“Pride makes us artificial, and humility makes us real.”

– Thomas Merton





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“People may hear your words, but they feel your attitude.”

– John C. Maxwell





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“What you do speaks so loudly that I cannot hear what you say.”

– Ralph Waldo Emerson



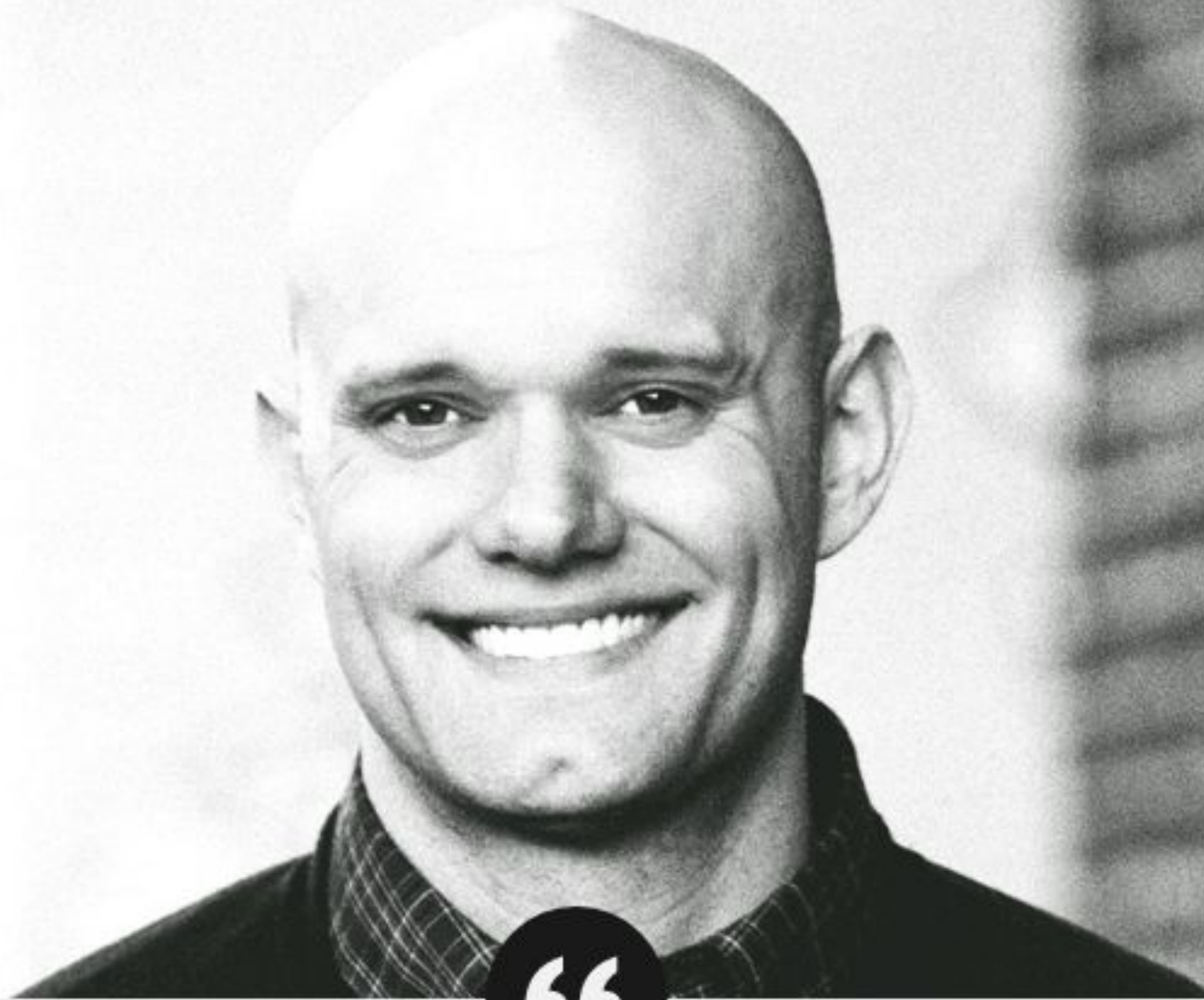


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“In dealing with those who are undergoing great suffering, if you feel “burnout” setting in, if you feel demoralized and exhausted, it is best, for the sake of everyone, to withdraw and restore yourself. The point is to have a long-term perspective.”

– Dalai Lama





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“The hard way is rarely harder in terms of daily effort, but it is often harder psychologically.

It requires:

- thinking long-term
- removing limiting beliefs
- avoiding the lure of status and approval
- trusting that small things will lead to big things

It’s a mental battle.”

– James Clear



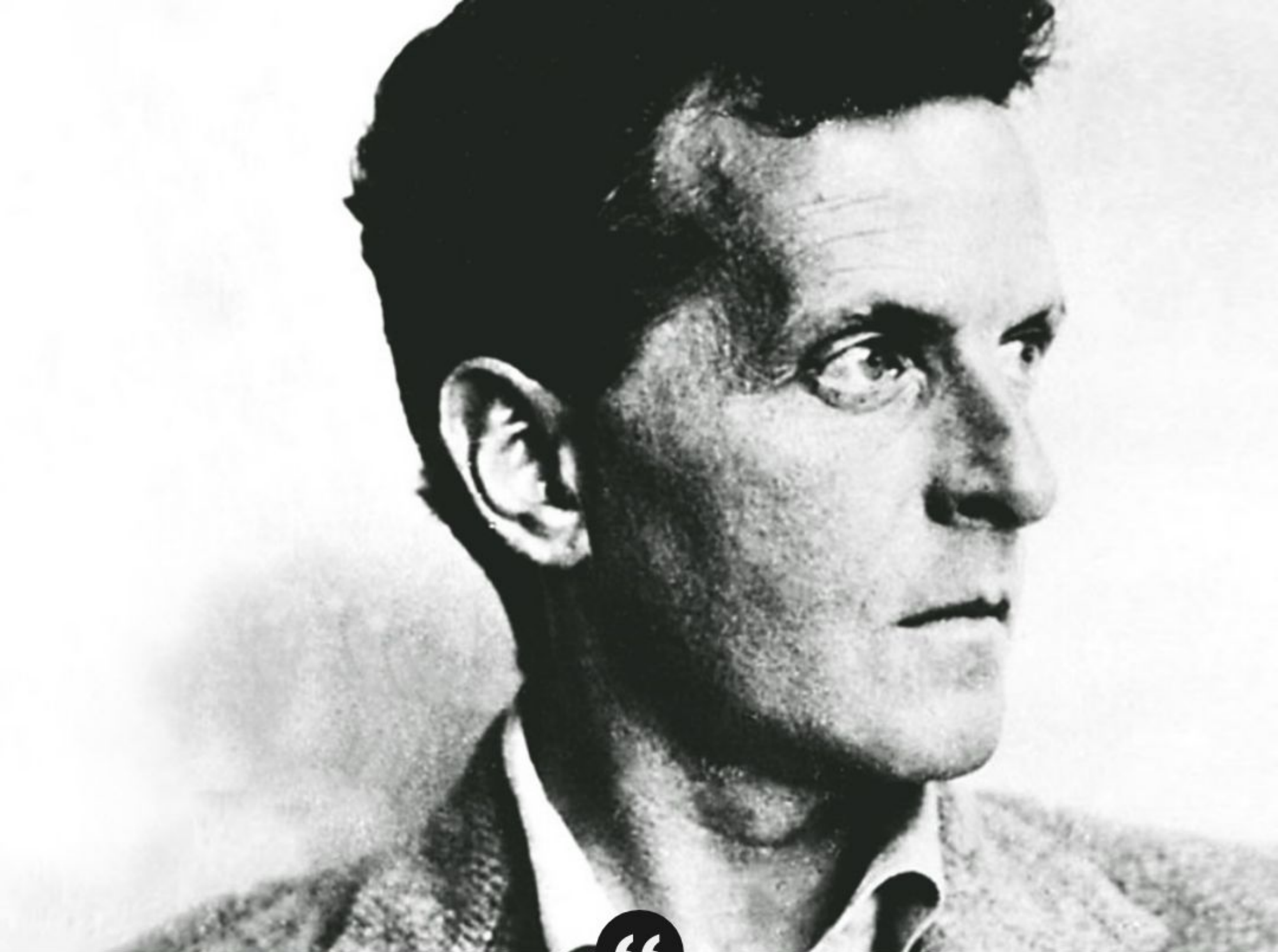


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“Until you make the unconscious conscious, it will direct your life and you will call it fate.”

– Carl Jung





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“Nothing is so difficult as not deceiving oneself.”

– Ludwig Wittgenstein





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“The world is one big data problem.”

– Andrew McAfee, *principal research scientist, MIT.*



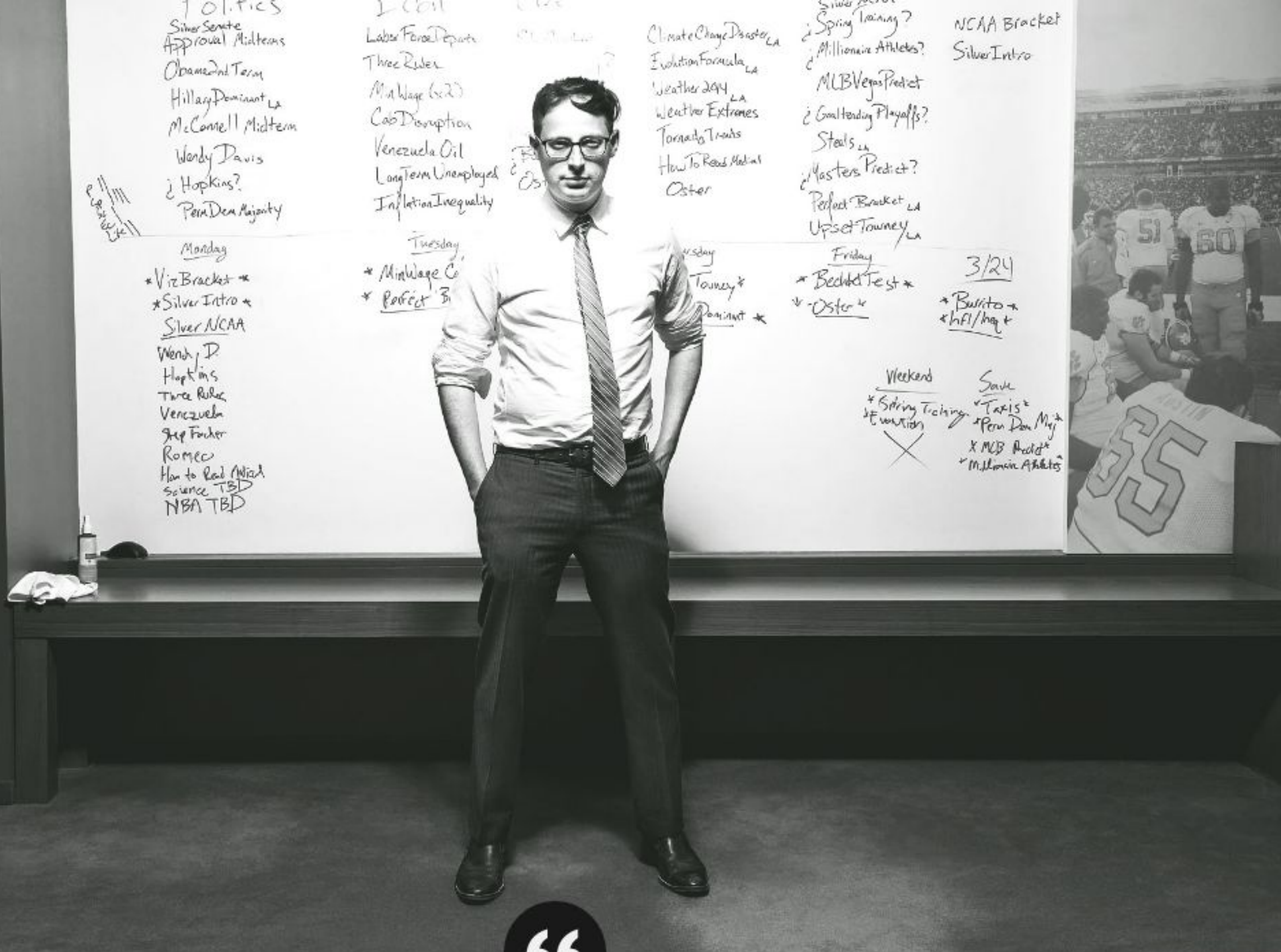


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“The goal is to turn data into information and information into insight.”

– Carly Fiorina, *former chief executive officer, Hewlett Packard.*





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“On average, people should be more skeptical when they see numbers. They should be more willing to play around with the data themselves.”

– Nate Silver, founder, and editor in chief of FiveThirtyEight.

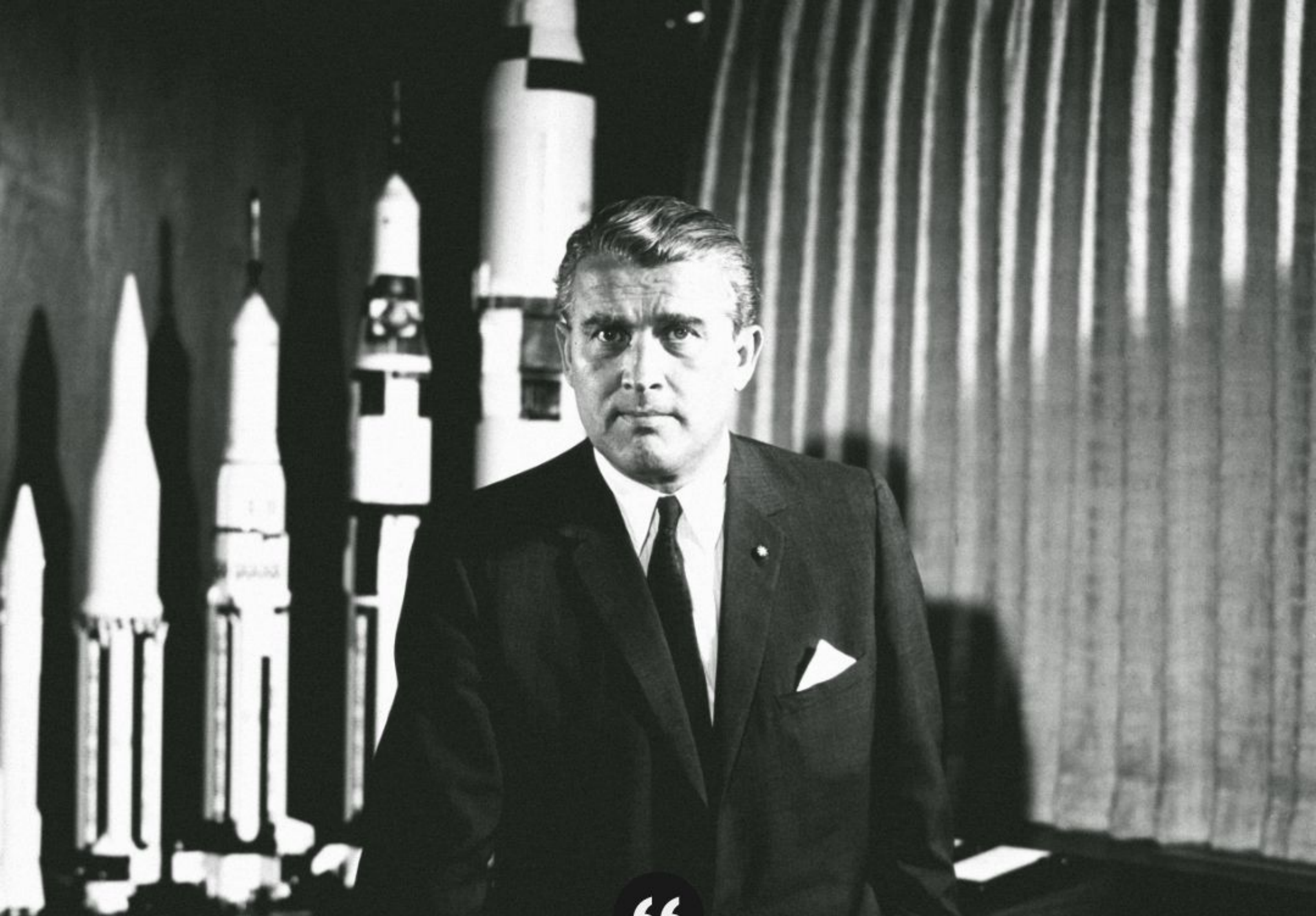




“Data are just summaries of thousands of stories  
-- tell a few of those stories to help make the data  
meaningful.”

– Chip and Dan Heath, *authors of “Made to Stick” and “Switch.”*



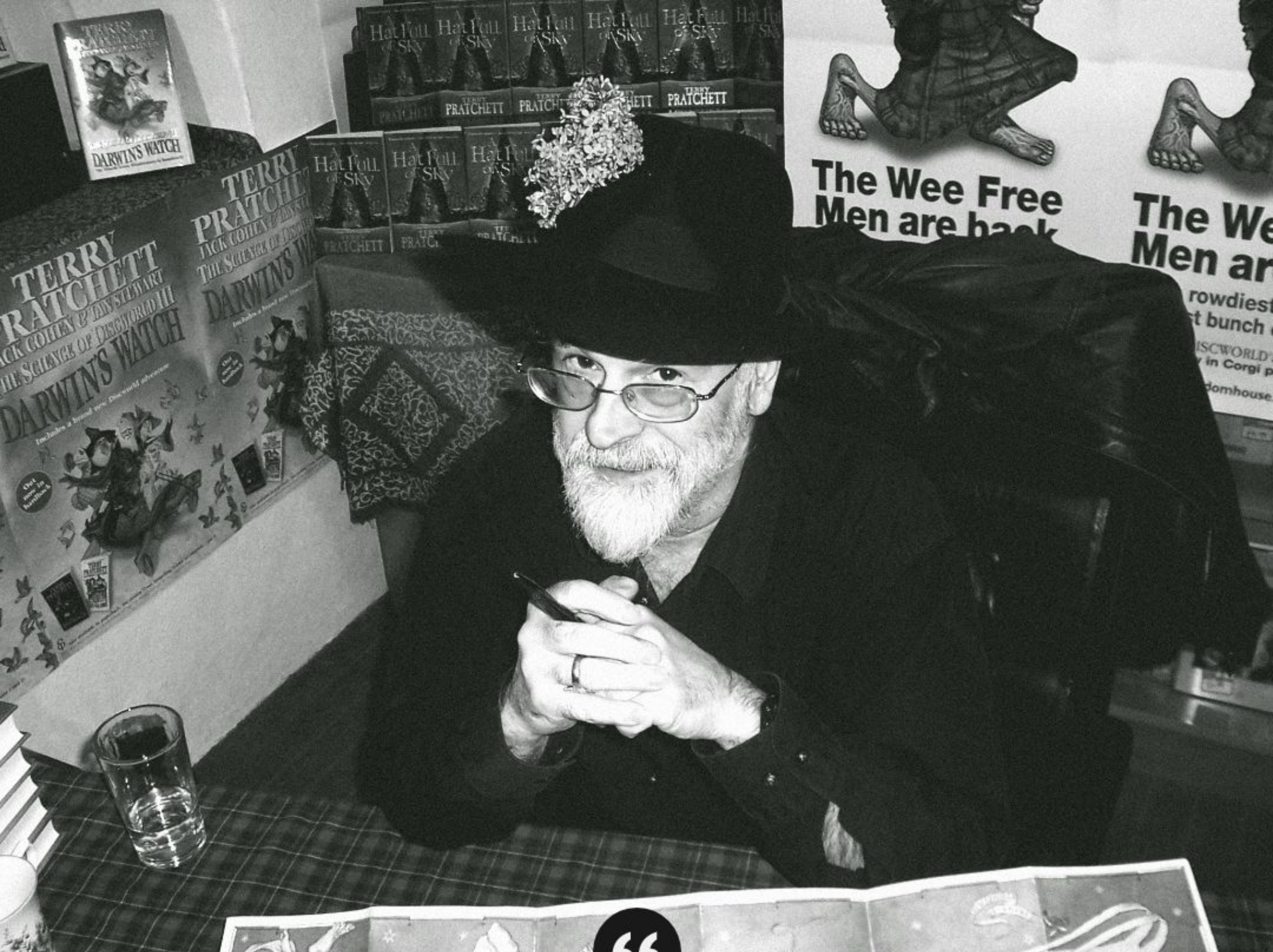


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“Research is what I'm doing when I don't know what I'm doing.”

– Wernher von Braun





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“The best research you can do is talk to people.”

– Terry Pratchett





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“Good leadership requires you to surround yourself with people of diverse perspectives who can disagree with you without fear of retaliation.”

– Doris Kearns Goodwin



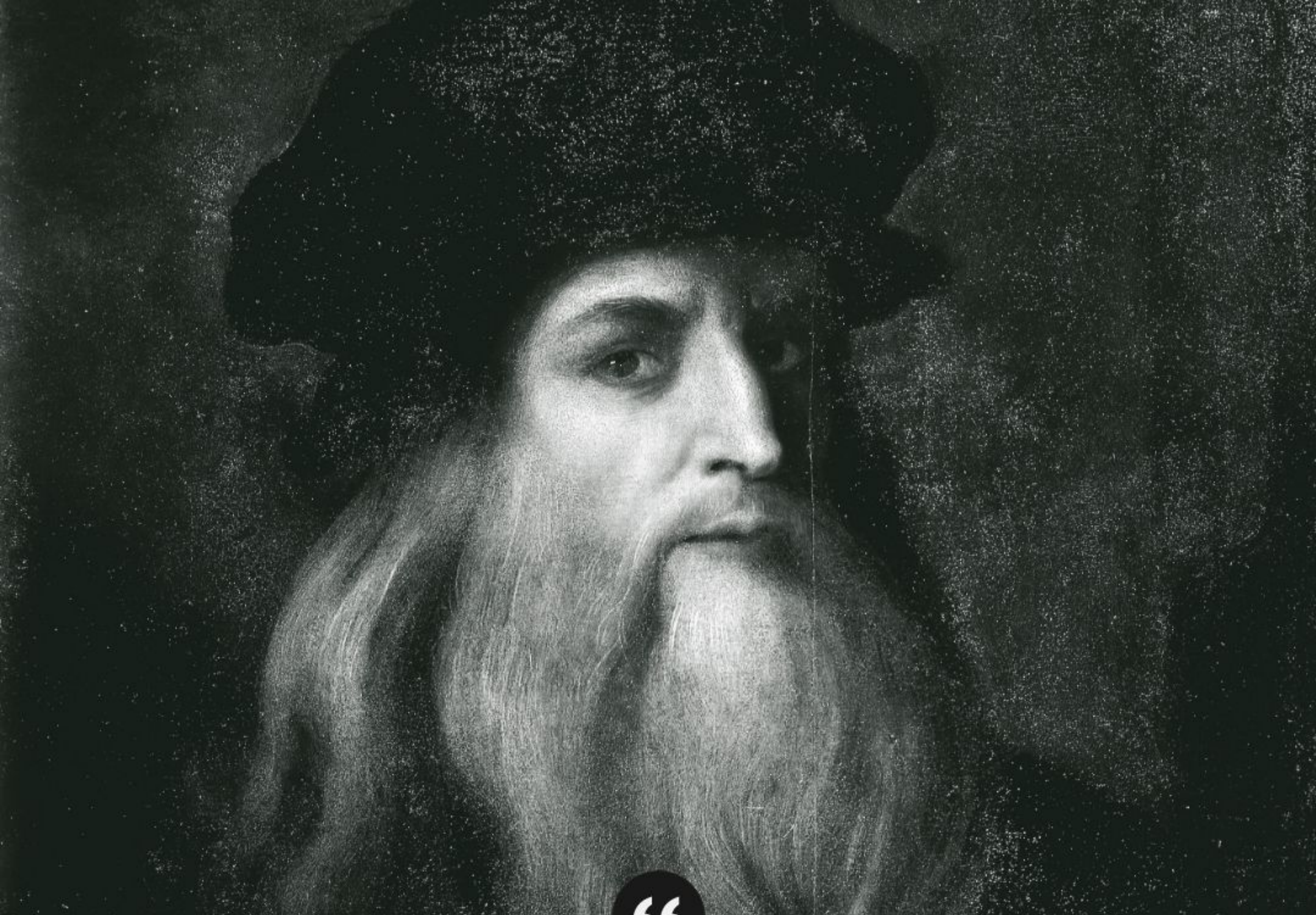


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“Research means that you don’t know, but are willing to find out”

– Charles F. Kettering





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“The greatest deception men suffer is from their own opinions.”

– Leonardo Da Vinci





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“Everyone thinks of changing the world, but no one thinks of changing himself.”

– Leo Tolstoy





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“Data is the new oil. It's a powerful resource that can help you transform your business, make better decisions, and drive growth.”

– Kirk Borne, *Data Scientist*





“The best decisions come from a mix of intuition and analysis.”

– Sridhar Vembu, *Founder and CEO, Zoho*





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“We all want something to offer. This is how we belong. It's how we feel included. So, if we want to include everyone, we have to help everyone develop their talents and use their gifts for the good of the community [or organization]. That's what inclusion means - everyone is a contributor.”

– Melinda Gates



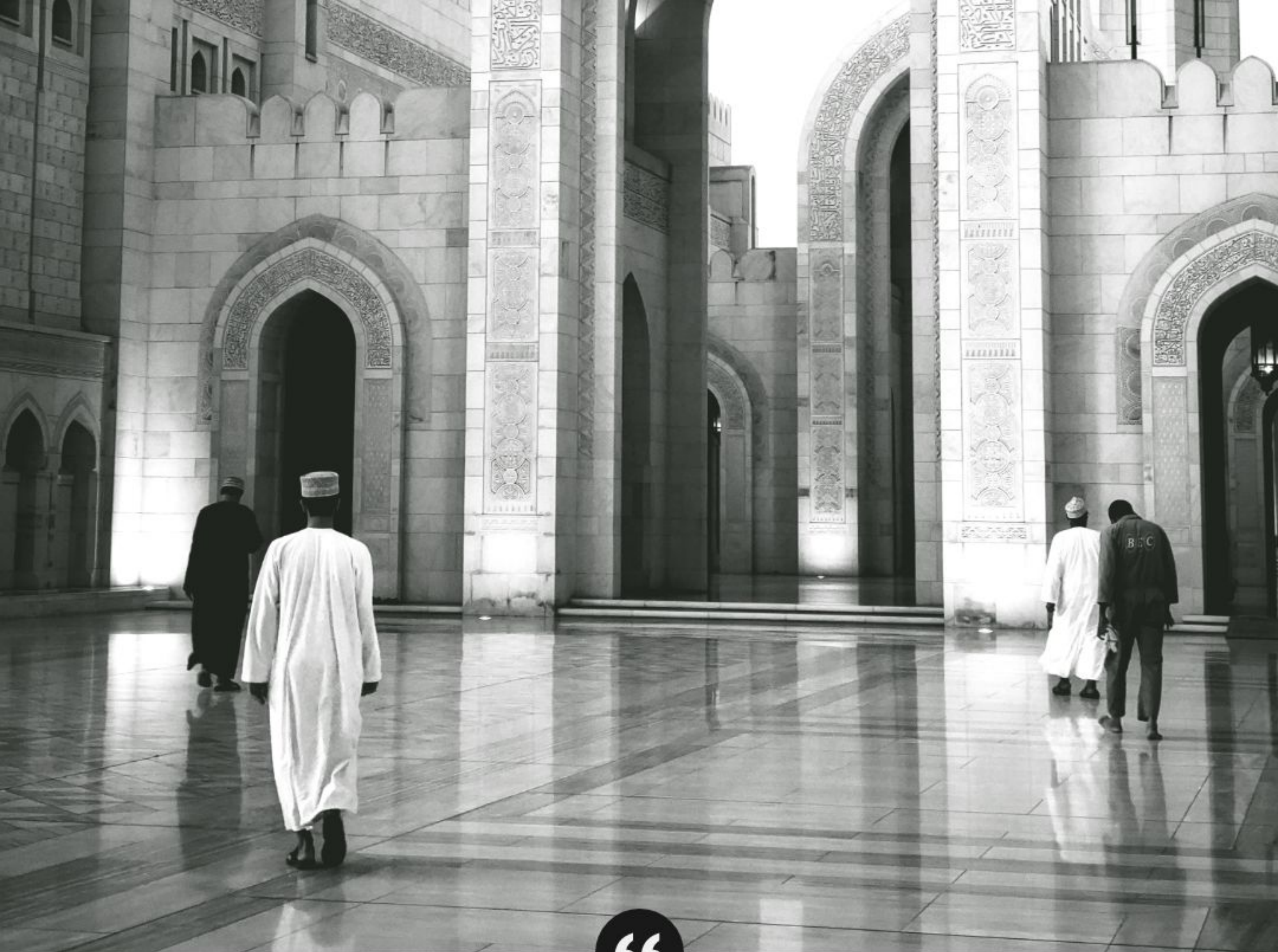


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“My humanity is bound up in yours, for we can only be human together.”

– Desmond Tutu





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“A lot of different flowers make a bouquet.”

– Islamic Proverb





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“Strength lies in differences, not in similarities.”

– Stephen R. Covey





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“It's hard to keep an open mind if you don't have an open heart.... You don't have to agree with what people think to learn from how they think. You don't have to share their identity to be curious about what shaped it.... Treating people with civility is a prerequisite for discovery.”

– Adam Grant





“Companies with more than 30 percent women executives were more likely to outperform companies where this percentage ranged from 10 to 30, and in turn these companies were more likely to outperform those with even fewer women executives, or none at all.”

– McKinsey & Company; *Diversity wins: How inclusion matters* (May 19, 2020)



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